

MINUTES EDAP BOARD MEETING

JULY 21, 2015

Jean Soine called the meeting to order at 7:00 a.m. Members present were Bruce Stang, Kay McDaniel, Don Pietsch, Chris Stanley, Wayne Nelson, and Renee Eckerly, City Administrator. Don Wiese was absent. Also present were Lisa Paulson and Bill Fuchs.

Motion was made by Pietsch to approve the minutes from the June 16, 2015 EDAP Board meeting. Seconded by McDaniel and unanimously carried.

EDAP LOAN – BILL FUCHS MOTOR SPORTS

Fuchs was in attendance to explain his project. He is looking at a downtown building to purchase. Fuchs would like to close on the property in January of 2016. Fuchs will conduct auto repair and hire a mechanic to include light auto machining and general machining. There is an apartment on this property also. Fuchs has spoken to other similar businesses in town and they were both fine with it. Fuchs is also looking at purchasing the building next door. Fuchs is just purchasing the building with two apartments; he has his own equipment. There are also three rental storage units in back and 3 phase power in the building.

Motion was made by Pietsch to forward the Bill Fuchs Motor Sports Loan Application to the EDAP Finance Sub-Committee. Seconded by Stang and unanimously carried.

EDAP LOAN – A LITTLE RETAIL THERAPY

Paulson was in attendance to explain her retail business. Affordable retail, not high end. She used her personal money to get the loan from the Credit Union. Paulson would like to purchase more merchandise and a computer plus increase advertising. The advertising would be a web page and billboard. Paulson is also looking at some cushion for the winter with rent. Paulson planned for that last winter. Paulson has no employees and will not be hiring. She has had good customer feedback. Paulson is looking at \$14,500.00 for the year. Last year she purchased \$3,500.00 in inventory and would like to purchase an additional \$4,500.00. Her initial thought was to not be in clothing, but that has been her fastest moving merchandise and wants to expand on that. Paulson is working on what her current inventory is worth. She opened her business very quickly; rented the space on Friday afternoon and opened on Saturday morning. The rental space is in the BlessingWell building.

The loan maximum would be \$10,000.00 (small loan). The Board needs to know the inventory amount to proceed.

Motion was made by Stang to forward the Little Retail Therapy Loan Application to the EDAP Finance Sub-Committee. Seconded by Nelson and unanimously carried.

CHAMBER BOOKLET

It was discussed to put this on the website and not on paper so it can be kept current. Once printed and the membership changes, it is outdated. It was questioned why the Chamber member information isn't listed on the website. Members suggested getting a holder for the maps and get them to Casey's and Cenex.

Motion was made by Stanley to deny the Chambers request. Seconded by McDaniel and unanimously carried.

Eckerly explained that this booklet would cost less than the area guide to mail.

PAST DUE LOANS

Midwest Cylinder – Eckerly has meet with Mike from the Credit Union – Melrose. They will work with the City on the settlement of the loan.

Bloom – Wants to sell to make the payments.

Eats & Treats – A letter has been sent to meet and evaluate.

ECONOMIC STATUS OF COMMUNITY

Eckerly reported on:

- Shopko grand opening
- Apartment complex in the process
- Had a couple of people looking to build, but proposed purchasers have concerns with the increased train traffic noise
- Council is working on downtown rehab

EDAP LOAN - LAMB LABOR SERVICES

Eckerly reported that Len Gilmore closed on the EDAP loan on July 3, 2015 and has opened his business at 109 Washburne Ave. He is looking into renting out part of the retail area on the main floor and the apartment upstairs.

EDAP LOAN – DESIGN PORTRAIT STUDIO

The EDAP Finance Sub-Committee recommended not proceeding with the loan; with no collateral. A diamond ring was offered as collateral.

Motion was made by Stanley to deny the loan request for Design Portrait Studio based on the EDAP Finance Sub-Committee's recommendation. Seconded by Stang unanimously carried.

INFORMATIONAL

The Revolving Loan Report was reviewed.

There being no further business the meeting was adjourned at 7:55 a.m.