

**SPECIAL MUNICIPAL OFF-SALE RETAIL LIQUOR BOARD
AT LIQUOR STORE
JANUARY 29, 2018
6:15 P.M.**

AGENDA

- I. CALL TO ORDER
- II. CONSENT AGENDA
 - A. Minutes (page 1)
- III. NEW BUSINESS
 - A. Election of Officers (page 6)
 - B. Meeting Schedule (page 7)
 - C. February Promotions
 - D. 2018 Goals/Changes/Event Prices
 - E. Shelving & Cooler Quotes
 - F. Floor Plan
- IV. OLD BUSINESS
 - A. 2017 Review (page 8)
 - 1. Sales & Purchasing
 - 2. Wine Club
 - 3. Sunday Liquor
 - 4. Audit
 - B. Mexican Night Event
 - C. Wine Club
- V. INFORMATIONAL
- VI. ADJOURN

*****Please contact Bill Ludwig at 320-243-3874 or at liquor@paynesvillemn.com if you can't attend the meeting.*****

Voting Members: Len Gilmore, Jennifer Welling, Steve Vaske, Sue Hecht, and Reed Ringstad. Advisory Member: Bill Ludwig

This agenda has been prepared to provide information regarding an upcoming meeting of the Paynesville Municipal Off-Sale Retail Liquor Board. This document does not claim to be complete and is subject to change.

BARRIER FREE: All Paynesville Municipal Off-Sale Retail Liquor Board meetings are accessible to the handicapped. Attempts will be made to accommodate any other individual need for special services. Please contact City Hall (320) 243-3714 early, so necessary arrangements can be made.

REQUEST FOR COMMITTEE/COUNCIL ACTION

COMMITTEE/COUNCIL NAME: Liquor Board

Committee/Council Meeting Date: January 29, 2018

Agenda Section: Consent

Originating Department: Administration

Item Number: II - A

ITEM DESCRIPTION: Minutes

Prepared by: Staff

COMMENTS:

Please review the minutes from the October 24, 2017 and November 28, 2017 Municipal Off-Sale Retail Liquor Board meetings.

ADMINISTRATOR COMMENTS:

COMMITTEE/COUNCIL ACTION:

Motion to approve the minutes from October 24, 2017 and November 28, 2017 Municipal Off-Sale Retail Liquor Board meetings.

**MINUTES
SPECIAL MUNICIPAL OFF-SALE RETAIL LIQUOR BOARD**

OCTOBER 24, 2017

The meeting was called to order by Chairperson, Reed Ringstad at 6:18 p.m. Members present were Bill Ludwig, Liquor Store Manager; Steve Vaske, Len Gilmore, and Jennifer Welling, Administrative Assistant/Zoning Specialist. Sue Hecht was absent.

**Motion was made by Vaske to approve the minutes from the April 4, 2017
Municipal Off-Sale Liquor Board meeting. Seconded by Ringstad and
unanimously carried.**

OCTOBER PROMOTIONS

Ludwig reviewed the October promotions.

REVIEW SUMMER SALES

Ludwig reviewed the summer sales figures for the store and they appeared to be strong.

FUTURE PURCHASES

Ludwig reviewed the Capital Improvement Fund and some possible future purchases including coolers and display racks.

2018 BUDGET

Ludwig reviewed the proposed 2018 budget:

- Sales up 2%; projecting the same for 2018
- Profit up with big buys
- Tobacco is up
- Payroll figures increased
- Insurance has decreased
- \$15,000.00 is for GASB (audit)
- Decrease in advertising
- Freight decreased in cost and have better service

NOVEMBER & DECEMBER MEETING SCHEDULE

The November meeting will be held on November 28, 2017 and there will be no December meeting.

PURCHASING & SALES REPORT

Ludwig reported on purchasing and sales.

WINE CLUB

Forty-two people attended the October Wine Club with 43 bottles sold. The November Wine Club will be a walk-around holiday show.

SUNDAY LIQUOR

Sunday sales are occurring right after opening and right before closing and are coming from the overall Saturday sales; which is no surprise.

STAFFING

The store is now fully staffed and training is going well.

There being no further business, the meeting was adjourned at 7:29 p.m.

**MINUTES
SPECIAL MUNICIPAL OFF-SALE RETAIL LIQUOR BOARD**

NOVEMBER 28, 2017

The meeting was called to order by Chairperson, Reed Ringstad at 6:21 p.m. Members present were Bill Ludwig, Liquor Store Manager; Steve Vaske, Len Gilmore, Jennifer Welling, Administrative Assistant/Zoning Specialist; and Sue Hecht.

There were no minutes presented for approval.

DECEMBER PROMOTIONS

Ludwig reviewed the December promotions which will include a 3-day wine sale in mid-December.

HOLIDAY STORE SCHEDULE

Holiday store hours are:

- Christmas Eve, December 24 ~ 11:00 a.m. – 4:00 p.m.
- Christmas Day, December 25 ~ CLOSED
- New Year's Eve, December 31 ~ 11:00 a.m. – 6:00 p.m.
- New Year's Day, January 1 ~ 11:00 a.m. – 6:00 p.m.

AUDIT SCHEDULE

Ludwig stated that staff will conduct the liquor store audit on December 31, 2017 starting at 6:15 p.m.

2018 WINE CLUB EVENTS

The Board reviewed the past years venue for Wine Club and other liquor store events.

Motion was made by Hecht to set the Wine Club events as follows (subject to change due to availability):

January – Ron & Judy's

February – Queen Bee's

March – Queen Bee's

March – Mexican Night – Legion

April – Queen Bee's

May – Queen Bee's

June – August – No events

September – Ron & Judy's

October – Ron & Judy's

November – Ron & Judy's

December – Ron & Judy's

All special events will be held at the American Legion. Seconded by Welling and unanimously carried.

PURCHASING & SALES REPORT

Ludwig reported on purchases and sales.

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SUNDAY SALES

Sunday sales are occurring right after opening and right before closing and are coming from the overall Saturday sales. Hours of operation may be adjusted after the store has figures for at least one year.

WINE CLUB

Sixty people attended the November Wine Club with 126 bottles sold. The Holiday walk-around was a success and the Board discussed doing it again next year.

STAFFING – WHO'S DOING WHAT

The store is now fully staffed and training is going well.

DECEMBER WINE CLUB/CUSTOMER APPRECIATION NIGHT

The Board discussed the menu for 100 people:

- Bill – 3 dips & roll ups
- Jennifer – BBQ wieners
- Steve – Sweets
- Reed – BBQ meat balls
- Len – Sweets
- Store – Cheese, crackers, & Cheetos
- Sue – Will not be in attendance

NEXT MEETING

The next meeting is scheduled for Tuesday, January 2, 2018 at 6:15 p.m.

There being no further business, the meeting was adjourned at 7:24 p.m.

REQUEST FOR COMMITTEE/COUNCIL ACTION

COMMITTEE/COUNCIL NAME: Liquor Board

Committee/Council Meeting Date: January 29, 2018

Agenda Section: New Business

Originating Department: Administration

Item Number: III - A

ITEM DESCRIPTION: Election of Officers

Prepared by: Staff

COMMENTS:

Nominations for Chairperson.

Nominations for Vice Chairperson.

Nominations for Secretary.

ADMINISTRATOR COMMENTS:

Current Officers:

Chairperson – Reed Ringstad

Vice Chair – Steve Vaske

Secretary – Jennifer Welling

COMMITTEE/COUNCIL ACTION:

A motion to elect _____ as Chairperson.

A motion to elect _____ as Vice Chairperson.

A motion to elect _____ as Secretary.

REQUEST FOR COMMITTEE/COUNCIL ACTION

COMMITTEE/COUNCIL NAME: Liquor Board

Committee/Council Meeting Date: January 29, 2018

Agenda Section: New Business

Originating Department: Administration

Item Number: III - B

ITEM DESCRIPTION: Meeting Schedule

Prepared by: Staff

COMMENTS:

Every year each Committee sets their yearly meeting schedule. Currently the Board meets the first Tuesday of each month at 6:15 p.m.

ADMINISTRATOR COMMENTS:

COMMITTEE/COUNCIL ACTION:

A motion to set the Municipal Off-Sale Retail Liquor Board meetings for _____.

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Paynesville Municipal Liquor

Sales and Profits

Generated On 1/22/2018

Sold Between 1/1/2017 AND 12/31/2017) AND (Profit < 25000) AND (Profit >= -
11.04) AND (Department <> Donation) AND (Department <> Gift Card Sales) AND (Department
<> Deposits)

Department	Description	Qty Sold	Total Sales	Profit	Profit M...	Transaction
Overall		144951....	\$1,448,144.74	\$319,770.87	24.58%	
Beer		54340.00	\$730,469.34	\$150,058.25	22.31%	Sales up
Club		327.00	\$2,900.00	\$2,477.00	100.00%	
Energy Drinks		255.00	\$1,081.07	\$347.57	33.53%	27,423 or 1.9%
Ice and Water		3857.00	\$12,325.12	\$5,175.77	51.00%	
Liquor		30769.00	\$396,315.89	\$91,448.64	26.27%	
Lott Scr Payout		7557.00	(\$7,557.00)	(\$559.00)	100.00%	
Lottery Scratch Tic...		4490.00	\$16,543.00	\$816.86	5.50%	Profit up
Misc		8171.00	\$31,959.17	\$8,447.27	27.61%	11,589
Online Lotto		8049.00	\$8,059.00	\$89.66	5.53%	or 3.6%
Online Lotto Payout		1373.00	(\$1,373.00)	(\$7.70)	5.00%	
Pop		2568.00	\$7,708.43	\$1,776.81	25.57%	
Tobacco		6741.00	\$79,113.14	\$12,017.68	15.58%	
Wine		16454.00	\$170,600.58	\$47,682.08	27.9%	



Paynesville Municipal Liquor

Sales and Profits

Generated On 1/22/2018

Sold Between 1/1/2016 AND 12/31/2016) AND (Profit < 25000) AND (Profit >= -
11.04) AND (Department <> Donation) AND (Department <> Gift Card Sales) AND (Department
<> Deposits)

Department	Description	Qty Sold	Total Sales	Profit	Profit M...	Transaction
Overall		139931....	\$1,420,721.03	\$308,181.70	23.75%	
Beer		53958.00	\$721,103.10	\$147,280.98	21.74%	
Club		397.00	\$3,637.00	\$2,805.30	100.00%	
Energy Drinks		285.00	\$1,200.12	\$393.72	34.07%	
Ice and Water		3743.00	\$11,315.02	\$4,905.93	49.18%	
Liquor		29308.00	\$386,514.74	\$87,402.29	25.76%	
Lott Scr Payout		7107.01	(\$7,097.00)	(\$519.00)	100.00%	
Lottery Scratch Tic...		3980.00	\$14,854.00	\$716.87	5.50%	
Misc		7995.00	\$29,303.04	\$7,089.55	23.02%	
Online Lotto		6642.00	\$7,722.00	\$118.44	5.55%	
Online Lotto Payout		816.00	(\$816.00)	(\$7.05)	5.00%	
Pop		2574.00	\$6,994.58	\$1,577.76	24.80%	
Tobacco		7287.00	\$81,947.99	\$9,700.53	12.22%	
Wine		15839.00	\$164,042.44	\$46,716.37	28.55%	

2017 Liquor Store Events

Wine Club	Number of Customers	Bottles Sold	Tickets Sold	Food Misc. Expense Rent	Bottles We Provided	Incode Balance	Product Sold	Product Profit	Net Profit
January	49	78	\$ 287.00	\$ 52.40	\$ 100.38	\$ 134.22	\$ 625.67	\$ 203.77	\$ 337.99
February	40	70	\$ 161.00	\$ 142.00	\$ 64.93	\$ (45.93)	\$ 636.57	\$ 146.53	\$ 100.60
March	60	88	\$ 417.00	\$ 128.65	\$ 133.32	\$ 155.03	\$ 887.77	\$ 209.69	\$ 364.72
April	55	55	\$ 410.00	\$ 136.50	\$ 26.48	\$ 247.02	\$ 665.26	\$ 189.50	\$ 436.52
May	50	36	\$ 393.00	\$ 122.40	\$ 106.31	\$ 164.29	\$ 390.46	\$ 156.50	\$ 320.79
June	0	0	\$ -	\$ -		\$ -			\$ -
July	0	0		\$ -		\$ -			\$ -
August	0	0		\$ -		\$ -			\$ -
September	47	66	\$ 273.00	\$ 22.17	\$ 96.50	\$ 154.33	\$ 732.89	\$ 152.36	\$ 306.69
October	42	43	\$ 175.00	\$ 41.79	\$ 78.05	\$ 55.16	\$ 465.37	\$ 107.86	\$ 163.02
November	60	126	\$ 264.00	\$ 41.25	\$ 65.27	\$ 157.48	\$ 1,449.72	\$ 422.89	\$ 580.37
December	105	120	\$ 445.00	\$ 243.60		\$ 201.40	\$ 1,327.01	\$ 289.08	\$ 490.48
TOTAL	508	682	\$ 2,825.00	\$ 930.76	\$ 671.24	\$ 1,223.00	\$ 7,180.72	\$ 1,878.18	\$ 3,101.18
				\$ -	\$ -				
			\$ -			\$ -			\$ -
						\$ -			\$ -
						\$ -			\$ -
						\$ -			\$ -
TOTAL	0	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
GRAND TOTAL	508	682	\$ 2,825.00	\$ 930.76	\$ 671.24	\$ 1,223.00	\$ 7,180.72	\$ 1,878.18	\$ 3,101.18

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Paynesville Municipal Liquor

Top Items Report

Generated On 1/19/2018

2017

Filter:(Date Sold Between 1/1/2017 AND 12/31/2017)

Item Lookup Code	Description	Qty Sold	Sales	Profit
Lotto1	Online Lotto Sale	8049.00	\$8,059.00	\$452.70
scratchpay	Scratch Off Payout	7557.00	(\$7,557.00)	(\$7,557.00)
018200861673	Busch Lt 24 pk cn	5327.00 ↑ 1085	\$85,720.68	\$14,196.04
071990316006	Coors Light 24 pk cn	3376.00 ↓ 866	\$65,474.18	\$11,955.23
018200531682	Bud Light 24 pk Can	2225.00 ↓ 70	\$42,296.68	\$7,065.33
074608352052	Ice 5 lbs Bag	1906.00 ↓ 67	\$3,728.57	\$2,036.57
018200968679	Mich Golden Light 24 pk cn	1793.00 ↓ 330	\$34,611.07	\$6,004.67
080660620992	99 Bannanas 50ml	1723.00 ↑ 841	\$1,704.27	\$514.51
074608350201	Ice 20 lb Bag	1689.00 ↑ 132	\$8,230.38	\$3,684.15
762885006613	\$1.00 Lottery Scratch Ticket	1482.00	\$1,482.00	\$81.51
lottopay	Online Lotto Payout	1373.00	(\$1,373.00)	(\$68.65)
762885006644	\$3.00 Lottery Scratch Ticket	1176.00	\$3,528.00	\$194.04
088100402719	McMasters 1.75 Ltr	1141.00 ↑ 39	\$18,247.25	\$3,772.41
034100573065	Milier Lite 24 pk cn	1071.00 ↑ 91	\$20,035.29	\$3,802.51
018200250125	High Gravity 25 oz cn	1063.00 ↑ 402	\$1,889.88	\$531.12
088004009373	Fireball Whiskey 100ml	1021.00	\$2,026.59	\$980.34
856570000205	Golden Harvest King Red Tubes	885.00 ↓ 178	\$2,024.50	\$563.27
080686500124	Windsor 1.75 Ltr	875.00 ↑ 3	\$16,172.43	\$3,047.85
111091	Coors Light 16oz 24 pk	776.00	\$16,195.64	\$3,186.76
762885006569	\$5.00 Lottery Scratch Ticket	731.00	\$3,655.00	\$201.03
071990480066	Keystone Light 24 pk cn	730.00	\$10,838.70	\$2,452.82
071990480455	Keystone Light 15pk cans	716.00	\$5,766.94	\$1,389.72
02838423	Marlboro Gold Box	698.00 ↑	\$6,553.62	\$800.65
087116018099	Phillips Vodka 1.75 Ltr	676.00 ↓ 6	\$9,392.84	\$1,661.36
762885006583	\$2.00 Lottery Scratch Ticket	659.00	\$1,318.00	\$72.49
089000515998	99 Blackberry 50ml	615.00	\$608.25	\$185.22
01312	Bud Light 16oz 24 pk	535.00	\$11,705.25	\$2,486.37
087116013735	Phillips Vodka 375 ml	527.00	\$2,892.13	\$795.77
084279184227	Karkov Vodka 1.75 Ltr	499.00	\$6,043.91	\$1,522.32
071990000486	Coors Light 12 pk cn	497.00	\$5,427.93	\$1,378.57
070897013315	Fosters 25 oz	495.00	\$1,062.04	\$165.46
018200111686	Bud 24 pk Can	494.00 ↑ 88	\$9,362.06	\$1,475.86
856570000243	Golden Harvest Blue 100 Tubes	461.00	\$1,191.71	\$300.90
04287115	Grizzly Wintergreen	457.00	\$3,192.03	\$466.87
01853326	High Gravity 40oz btl	453.00	\$1,152.37	\$311.81
087116018167	Phillips Vodka 200 ml	444.00	\$1,545.55	\$525.81
022100001718	Pabst 24 pk cn	415.00	\$6,183.30	\$865.41
617768111178	Svedka Vodka 1.75 Ltr	413.00	\$7,812.47	\$2,105.78
071990095277	Coors Light Aluminum 15pk 16oz	402.00	\$6,610.83	\$1,141.74
071990320003	Coors Light 16oz 6 pack can	398.00	\$2,812.47	\$1,143.02
077170260220	Gambler King Size Full Tubes	384.00	\$991.26	\$183.71
034100807412	Hamms 30 pk cn	379.00 ↓ 59	\$5,655.71	\$1,402.69
018200006937	Mich Golden Light 12 pk cn	378.00	\$4,516.93	\$1,140.37
071990300791	Coors Light 24 pk Bottle	374.00	\$7,283.96	\$1,365.68
089000003211	Mr Boston Five Star 1.75 Ltr	370.00 ↓ 30	\$5,715.82	\$1,948.65
080660956152	Corona Extra 12 pk bt	365.00	\$5,767.15	\$1,448.77
856570000236	Golden Harvest Red 100 Tubes	364.00	\$942.66	\$239.78
01213104	Mountain Dew 20 oz	362.00	\$647.76	\$182.04
077170260206	Top King Size Tubes	354.00	\$1,412.06	\$362.86
00028120	Mich Golden Light 16oz 24 pk	347.00	\$7,600.13	\$1,639.52

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Paynesville Municipal Liquor

Top Items Report Generated On 1/19/2018

2017

Filter:(Date Sold Between 1/1/2017 AND 12/31/2017)

Item Lookup Code	Description	Qty Sold	Sales	Profit
018200530470	Bud Light 12 pk cn	343.00	\$4,098.77	\$1,032.41
018200963797	Mich Golden Light 24 pk Bottle	342.00	\$7,467.38	\$1,309.30
018200008016	Busch Lt 12 cn	341.00	\$3,396.59	\$895.38
034100516079	Leine Summer Shandy 12 pk bt	338.00	\$4,636.22	\$1,016.24
082000759102	Capt Morg Plastic 1.75 Ltr	316.00	\$7,866.84	\$1,462.08
018200863493	Busch Lt 24 pk btl	316.00	\$5,063.84	\$774.58
01801828	Bud 16oz 6 pack can	310.00	\$2,173.35	\$680.17
wc	Wine Club	306.00	\$2,135.00	\$2,135.00
685254000367	Classic Ice 30 Pack	304.00	\$4,494.96	\$1,029.36
080480015206	Bacardi Superi Rum 1.75	302.00	\$7,204.98	\$1,900.94
08541509	E&J 1.75 Ltr	302.00	\$5,801.34	\$1,162.66
018200533495	Bud Light 24 pk Bottle	297.00	\$6,458.43	\$1,133.96
018200006975	Mich Golden Light 12 pk btl	297.00	\$3,529.70	\$843.80
018200271687	Natural Ice 24 cn	295.00	\$4,157.45	\$962.55
077170260664	Gambler Gold 100's Tubes	293.00	\$1,050.85	\$199.59
635985200239	Palm Breeze 12pk Variety	288.00	\$4,202.12	\$1,200.39
034100013066	Miller High Life 24 pk cn	286.00	\$4,495.04	\$798.98
034100073060	Milwaukees Best Light 24 pk cn	282.00	\$3,985.03	\$840.22
894135001069	Good Stuff Silver 1lb	281.00	\$6,460.19	\$1,075.81
088004144692	Fireball Whiskey 750 ml	281.00	\$3,909.49	\$1,043.50
088067088254	Grain Belt Nordeast 12 btl	279.00	\$3,582.56	\$877.51
02835727	Marlboro Red Box	274.00	\$2,572.46	\$309.48
087116011267	Phillips Vodka 750 ml	274.00	\$2,183.66	\$589.50
088004010126	Taaka Vodka 1.75 Ltr	272.00	\$3,238.48	\$758.83
01230739	Camel Lt Bx	271.00	\$2,544.09	\$312.90
087000201156	Capt Morg Glass 1.75 Ltr	269.00	\$6,709.81	\$1,222.05
04963901	Coke 2 ltr.	264.00	\$564.42	\$173.68
087116013872	Phillips Blackberry 375 ml	262.00	\$2,217.58	\$672.46
018200006142	Busch N/A 12 pk can	259.00	\$2,625.51	\$577.54
086003843851	Woodbridge White Zin 1.5L	259.00	\$2,525.41	\$954.20
077170260237	Gambler Gold King Size Tubes	259.00	\$670.81	\$123.05
085000011126	E&J Brandy 750 ml	255.00	\$2,788.15	\$744.64
762885006545	\$10.00 Lottery Scratch Ticket	255.00	\$2,550.00	\$140.25
894135001175	Good Stuff Red 6oz.	252.00	\$2,769.48	\$634.69
018200967153	Mich Ultra 24 pk cn	247.00	\$5,062.66	\$868.66
01842621	Busch Light 16oz 6pack	243.00	\$1,386.32	\$379.02
04966306	Diet Coke 2 Ltr	241.00	\$477.99	\$122.52
01836028	Natural Ice 40 oz Single	233.00	\$551.04	\$124.62
080660010113	99 Butterscotch 50ml	233.00	\$230.17	\$76.18
01886324	Bud Chelada 4 pk cn	231.00	\$1,731.44	\$462.06
088004023850	99 Rootbeer 50ml	231.00	\$228.59	\$76.13
635985128472	Mikes Black Cherry 12pk can	228.00	\$3,381.72	\$788.93
083120100690	Franzia Chillable Red 5 Ltr	222.00	\$3,063.83	\$907.60
083120103691	Franzia Sunset Blush 5 Ltr	219.00	\$3,035.58	\$908.47
04904403	Coke 20 oz.	219.00	\$408.18	\$104.90
018200007712	Bud 12 pk btl	218.00	\$2,616.02	\$660.09
01112	Bud 16oz 24 pk	217.00	\$4,753.23	\$987.89
01844328	Mich Golden Light 16oz 6 pk	215.00	\$1,523.45	\$612.37
04955106	Sprite 2 Ltr	215.00	\$426.05	\$108.93
08200501	Smirnoff Vodka Ltr	213.00	\$2,964.47	\$708.51

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Paynesville Municipal Liquor

Top Items Report

Generated On 1/19/2018

2016

Filter:(Date Sold Between 1/1/2016 AND 12/31/2016)

Item Lookup Code	Description	Qty Sold	Sales	Profit
scratchpay	Scratch Off Payout	7107.01	(\$7,097.00)	(\$7,097.00)
Lotto1	Online Lotto Sale	5563.00	\$5,564.00	\$306.97
018200861673	Busch Lt 24 pk cn	4242.00	\$69,578.28	\$12,679.77
071990316006	Coors Light 24 pk cn	3719.00	\$70,615.95	\$12,661.71
018200531682	Bud Light 24 pk Can	2295.00	\$43,636.97	\$7,372.38
018200968679	Mich Golden Light 24 pk cn	2123.00	\$40,194.80	\$6,885.72
074608352052	Ice 5 lbs Bag	1973.00	\$3,485.85	\$1,797.56
074608350201	Ice 20 lb Bag	1557.00	\$7,479.52	\$3,408.90
762885006613	\$1.00 Lottery Scratch Ticket	1309.00	\$1,309.00	\$72.00
071990480066	Keystone Light 24 pk cn	1296.00	\$18,941.54	\$3,467.93
088100402719	McMasters 1.75 Ltr	1102.00	\$17,026.28	\$3,463.14
Lotto2	Online Lotto Sale 2	1079.00	\$2,158.00	\$118.69
856570000205	Golden Harvest King Red Tubes	1063.00	\$2,327.31	\$496.97
034100573065	Miller Lite 24 pk cn	980.00	\$18,275.20	\$2,968.91
762885006569	\$5.00 Lottery Scratch Ticket	882.00	\$4,410.00	\$242.55
080660620992	99 Bannanas 50ml	882.00	\$872.48	\$278.19
080686500124	Windsor 1.75 Ltr	872.00	\$15,883.36	\$3,247.49
lottopay	Online Lotto Payout	816.00	(\$816.00)	(\$40.80)
762885006644	\$3.00 Lottery Scratch Ticket	811.00	\$2,433.00	\$133.82
089000515998	99 Blackberry 50ml	722.00	\$713.98	\$233.27
087116018099	Phillips Vodka 1.75 Ltr	682.00	\$9,515.98	\$1,830.55
018200250125	High Gravity 25 oz cn	661.00	\$1,116.07	\$285.39
02838423	Marlboro Gold Box	645.00	\$5,883.15	\$623.03
762885006583	\$2.00 Lottery Scratch Ticket	586.00	\$1,172.00	\$64.46
111091	Coors Light 16oz 24 pk	574.00	\$12,515.66	\$2,742.50
071990000486	Coors Light 12 pk cn	545.00	\$6,007.25	\$1,535.95
01312	Bud Light 16oz 24 pk	541.00	\$11,789.39	\$2,416.74
088004144708	Fireball Whiskey 50 ml	493.00	\$488.07	\$160.23
01853326	High Gravity 40oz btl	481.00	\$1,197.44	\$311.58
071990095277	Coors Light Aluminum 15pk 16oz	474.00	\$7,781.61	\$1,309.33
04287115	Grizzly Wintergreen	459.00	\$3,068.31	\$272.27
018200006937	Mich Golden Light 12 pk cn	444.00	\$5,027.66	\$1,303.78
01836028	Natural Ice 40 oz Single	442.00	\$1,011.95	\$239.35
018200963797	Mich Golden Light 24 pk Bottle	437.00	\$9,540.33	\$1,831.17
034100807412	Hamms 30 pk cn	433.00	\$6,423.17	\$1,668.85
077170260220	Gambler King Size Full Tubes	421.00	\$1,048.04	\$63.11
087116013872	Phillips Blackberry 375 ml	412.00	\$3,493.63	\$1,069.71
022100001718	Pabst 24 pk cn	408.00	\$6,109.64	\$1,008.99
018200530470	Bud Light 12 pk cn	407.00	\$4,596.48	\$1,120.26
018200111686	Bud 24 pk Can	406.00	\$7,615.94	\$1,289.28
617768111178	Svedka Vodka 1.75 Ltr	404.00	\$7,362.91	\$1,711.44
089000003211	Mr Boston Five Star 1.75 Ltr	400.00	\$6,313.60	\$1,696.92
071990300692	Coors Light 12 pk bt	398.00	\$4,398.72	\$1,108.61
071990320003	Coors Light 16oz 6 pack can	391.00	\$2,726.79	\$1,063.36
088004010126	Taaka Vodka 1.75 Ltr	387.00	\$4,559.73	\$896.12
087116013735	Phillips Vodka 375 ml	383.00	\$2,102.67	\$617.88
018200006975	Mich Golden Light 12 pk btl	379.00	\$4,238.74	\$1,023.92
00028120	Mich Golden Light 16oz 24 pk	378.00	\$8,287.02	\$1,680.96
080660010113	99 Butterscotch 50ml	376.00	\$372.14	\$109.20
01213104	Mountain Dew 20 oz	375.00	\$625.42	\$171.93

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Paynesville Municipal Liquor

2014

Top Items Report Generated On 1/19/2018

Filter:(Date Sold Between 1/1/2016 AND 12/31/2016)

Item Lookup Code	Description	Qty Sold	Sales	Profit
wc	Wine Club	368.00	\$2,585.00	\$2,585.00
071990300791	Coors Light 24 pk Bottle	355.00	\$7,274.60	\$1,714.32
085000016671	Barefoot Moscato 1.5 L	344.00	\$3,859.36	\$1,432.24
856570000236	Golden Harvest Red 100 Tubes	342.00	\$851.58	\$180.45
08541509	E&J 1.75 Ltr	338.00	\$6,262.39	\$1,151.67
088004009373	Fireball Whiskey 100ml	335.00	\$666.25	\$345.97
01886324	Bud Chelada 4 pk cn	334.00	\$2,494.55	\$706.58
080660956152	Corona Extra 12 pk bt	332.00	\$4,843.58	\$949.21
034100516079	Leine Summer Shandy 12 pk bt	328.00	\$4,525.52	\$1,069.66
088004144692	Fireball Whiskey 750 ml	327.00	\$4,546.73	\$1,203.66
01842621	Busch Light 16oz 6pack	326.00	\$1,786.44	\$477.01
018200533495	Bud Light 24 pk Bottle	324.00	\$7,065.86	\$1,393.43
088067088254	Grain Belt Nordeast 12 btl	321.00	\$3,990.77	\$917.19
018200008016	Busch Lt 12 cn	319.00	\$3,230.81	\$884.67
01801828	Bud 16oz 6 pack can	315.00	\$2,199.75	\$682.49
856570000243	Golden Harvest Blue 100 Tubes	309.00	\$769.16	\$162.84
02835727	Marlboro Red Box	306.00	\$2,787.04	\$293.94
087000201156	Capt Morg Glass 1.75 Ltr	301.00	\$7,446.99	\$1,423.64
083120100690	Franzia Chillable Red 5 Ltr	301.00	\$4,164.32	\$1,240.86
087116018167	Phillips Vodka 200 ml	298.00	\$1,040.02	\$384.18
04963901	Coke 2 ltr.	282.00	\$558.78	\$142.83
685254000367	Classic Ice 30 Pack	281.00	\$4,070.24	\$866.84
087116011267	Phillips Vodka 750 ml	281.00	\$2,239.59	\$661.25
018200009648	Natural Ice 12 cn	274.00	\$2,477.96	\$713.96
689490000006	Time Red Kings	272.00	\$1,787.78	\$280.14
085000011126	E&J Brandy 750 ml	267.00	\$2,932.13	\$746.68
762885006545	\$10.00 Lottery Scratch Ticket	267.00	\$2,670.00	\$146.85
034100013066	Miller High Life 24 pk cn	266.00	\$4,255.34	\$727.91
034100173067	Miller Gen Draft 24 pk cn	265.00	\$4,977.35	\$796.66
071990480080	Keystone Light 16oz. 6 pack	264.00	\$1,449.36	\$459.35
080480015206	Bacardi Superi Rum 1.75	262.00	\$6,206.98	\$1,377.65
080480355203	Bacardi Limon Rum 1.75 Ltr	256.00	\$6,081.44	\$1,248.62
088067080005	Grain Belt Premium 12 btl	253.00	\$2,938.97	\$580.15
01230739	Camel Lt Bx	246.00	\$2,245.14	\$242.95
018200150470	Natural Lt 12 pk cn	246.00	\$2,228.65	\$616.33
085000020289	Barefoot Red Moscato 1.5 L	242.00	\$2,323.66	\$539.73
077170260206	Top King Size Tubes	241.00	\$961.59	\$178.35
082000759102	Capt Morg Plastic 1.75 Ltr	235.00	\$5,830.15	\$1,133.38
04966306	Diet Coke 2 Ltr	235.00	\$466.05	\$117.56
894135001069	Good Stuff Silver 1lb	233.00	\$5,356.67	\$672.58
086003843851	Woodbridge White Zin 1.5L	231.00	\$2,228.69	\$829.00
018200863493	Busch Lt 24 pk btl	230.00	\$3,859.80	\$740.14
018200611681	Busch 24 pk cn	230.00	\$3,762.30	\$669.05
034100989163	Henry's Orange Soda 6pk bt	220.00	\$2,128.84	\$788.25
078000203455	Schweppes Club Soda 1 Ltr	220.00	\$388.76	\$86.51
084279184227	Karkov Vodka 1.75 Ltr	217.00	\$2,811.03	\$617.28
01112	Bud 16oz 24 pk	213.00	\$4,659.67	\$899.67
635985200239	Palm Breeze 12pk Variety	213.00	\$2,756.47	\$624.72
04955106	Sprite 2 Ltr	213.00	\$423.07	\$108.90
034100012434	Miller High Life 24 pk btl	212.00	\$3,463.23	\$616.60

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Paynesville Municipal Liquor Top Categories Report

Generated On 1/19/2018

2017

Filter:(Date Sold Between 1/1/2017 AND 12/31/2017)

Category Code	Name	Qty Sold	Sales	Profit
ht	1 High Tier	20505.00	\$338,335.79	\$66,583.76
mt	2 Mid Tier	8945.00	\$135,704.45	\$23,515.01
Vodka	3 Vodka	7227.00	\$89,926.85	\$21,083.14
spec	4 Craft Beer	7644.00	\$87,892.56	\$21,181.23
whsky	5 Canadian Whiskey	4314.00	\$69,747.85	\$14,820.93
rum	6 Rum	3596.00	\$66,920.24	\$15,260.06
malt	7 Malt Beverages	7705.00	\$59,879.44	\$16,213.15
lt	8 Low Tier	4413.00	\$55,929.77	\$12,343.19
myo	9 Make Your Own	7308.00	\$54,977.79	\$10,514.47
brdy	10 Brandy	2791.00	\$37,729.05	\$9,479.19
Cigarettes	11 Cigarettes	2926.00	\$31,577.29	\$3,713.81
BW	12 Box Wine	1880.00	\$30,258.06	\$8,575.95
Aw	13 American Whiskey	2680.00	\$28,765.01	\$7,646.99
imports	14 Imports	2617.00	\$28,682.43	\$6,901.95
Ciders	15 Ciders	1526.00	\$18,984.51	\$4,390.21
sch	16 Schnapps	4047.00	\$16,916.48	\$4,394.37
Scratch Tickets	17 Scratch Tickets	4490.00	\$16,543.00	\$909.86
brbn	18 Bourbon	652.00	\$14,874.83	\$3,008.99
RB	19 Red Blend	1327.00	\$13,930.08	\$4,145.86
cabs	20 Cabernet Sauvignon	1090.00	\$13,409.15	\$4,091.02
ic	21 Irish Cream	1015.00	\$12,378.05	\$3,415.96
icw	22 Ice	3625.00	\$12,047.57	\$5,763.48
barefoot	23 Barefoot	1548.00	\$11,449.00	\$4,044.83
iwh	24 Irish Whiskey	450.00	\$11,208.20	\$2,263.67
mosc	25 Moscato	1044.00	\$10,725.05	\$3,028.06
liqueur	Liqueur	782.00	\$10,578.93	\$1,903.48
rtd	Ready to Drink	1811.00	\$9,763.86	\$2,168.22
bm	Mixes	2239.00	\$8,943.23	\$2,836.31
chard	Chardonnay	782.00	\$8,852.19	\$2,279.09
wood	Woodbridge	1288.00	\$8,742.38	\$3,168.48
Online Lottery	Online Lottery	8049.00	\$8,059.00	\$452.70
teq	Tequila	464.00	\$7,968.24	\$1,770.50
n/a beer	N/A Beer	852.00	\$7,840.63	\$1,916.34
gin	Gin	443.00	\$7,694.57	\$1,559.39
scotch	Scotch Whiskey	195.00	\$7,100.45	\$1,642.74
Yellow tail	Yellow Tail	713.00	\$7,072.67	\$2,535.73
MW	Minnesota Wines	528.00	\$6,883.94	\$1,619.46
pn	Pinot Noir	474.00	\$6,038.15	\$1,727.78
Merlot	Merlot	529.00	\$5,689.08	\$1,281.91
other	Other	698.00	\$5,629.57	\$1,527.26
sauv	Sauvignon Blanc	436.00	\$4,897.80	\$865.44
champ	champagne	467.00	\$4,615.78	\$1,288.90
pg	Pinot Grigio	432.00	\$3,991.23	\$1,205.23
Chew	Chew	531.00	\$3,757.29	\$537.62
12 Pack	12 Pack	573.00	\$3,422.67	\$734.64
reis	Reisling	346.00	\$3,339.34	\$1,032.24
cord	Cordial	169.00	\$3,261.51	\$723.07
Zinfandel	Zinfandel	232.00	\$2,909.43	\$642.28
Club Events Fee	Club Events Fee	327.00	\$2,900.00	\$2,900.00
SH	Sutter Home	370.00	\$2,887.65	\$925.39

-12,000
+4%
+10%
+37%
+6%
+62%
+55%
+16%

<30%

Sale down (3000)
Profit up (1000) down
K3000

Meridow Chard

4000

2000

7

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Paynesville Municipal Liquor

Top Categories Report

Generated On 1/19/2018

2017

Filter:(Date Sold Between 1/1/2017 AND 12/31/2017)

Category Code	Name	Qty Sold	Sales	Profit
2 ltr	2 ltr	1228.00	\$2,566.64	\$691.26
sing	Singles	931.00	\$2,565.90	\$674.34
SW	Sparkling Wine	236.00	\$2,436.91	\$604.28
4sing	4 Packs/Singles	398.00	\$2,429.25	\$807.43
Malbec	Malbec	204.00	\$2,394.24	\$677.98
Kegs	Kegs	27.00	\$2,325.80	\$247.30
AR MIST	Arbor Mist	302.00	\$2,184.48	\$637.24
burg	Burgundy	165.00	\$1,626.95	\$470.78
Frontera	Frontera	242.00	\$1,524.74	\$466.26
Cigars	Cigars	437.00	\$1,438.33	\$363.96
20 oz	20 oz	761.00	\$1,389.18	\$371.00
amrto	Amaretto	67.00	\$1,157.73	\$195.21
Beringer1	Beringer	124.00	\$1,139.47	\$333.72
Energy Drinks	Energy Drinks	255.00	\$1,081.07	\$400.42
wht z	White Zin	104.00	\$929.41	\$283.65
Port	Port Wine	81.00	\$911.17	\$294.86
Rose	Rose	89.00	\$865.31	\$240.84
Gallo	Gallo	104.00	\$748.06	\$286.67
Glasses/Mugs	Glasses/Mugs	136.00	\$656.76	\$220.49
blend	White Blend	72.00	\$635.08	\$80.85
vermouth	Vermouth	99.00	\$578.71	\$144.13
b sups	Wine Supplies	153.00	\$561.81	\$166.13
NAWINE	N/A Wine	53.00	\$415.87	\$133.21
shir	Shiraz	47.00	\$410.80	\$93.10
can drs	Can Coolers	87.00	\$347.63	\$104.78
Rootbeer Keg	Rootbeer Keg	6.00	\$329.94	\$34.94
na	Non Alcoholic	33.00	\$296.67	\$101.15
Gew	Gewurztraminer	31.00	\$287.59	\$78.20
wtr	Water	232.00	\$277.55	\$73.77
n/a champ	N/A Champagne	45.00	\$215.80	\$80.16
light	Lighters	125.00	\$204.08	\$67.98
WW	Wisconsin Wines	17.00	\$199.03	\$50.10
Flip	Flip Flop	22.00	\$191.68	\$85.64
tor	Torrontes	20.00	\$123.80	(\$21.11)
CW	Chocolate Wine	7.00	\$81.93	\$24.31
blush	Blush	6.00	\$79.54	\$22.75
Coolers	Coolers	12.00	\$71.88	\$23.87
bordeau	Bordeaux	4.00	\$70.56	\$22.19
Gift Cards	Gift Cards	4.00	\$66.00	\$66.00
whtmer	White Merlot	8.00	\$55.92	\$18.59
		1.00	\$0.00	\$0.00
Donation	Donation	0.00	\$0.00	\$0.00
deposits	Deposits	-4.00	(\$50.00)	(\$11.32)
Lotto Payout	Lotto Payout	1373.00	(\$1,373.00)	(\$68.65)
Scratch Payout	Scratch Payout	7557.00	(\$7,557.00)	(\$7,557.00)

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Paynesville Municipal Liquor

Top Categories Report

Generated On 1/19/2018

2016

Filter:(Date Sold Between 1/1/2016 AND 12/31/2016)

Category Code	Name	Qty Sold	Total Sales	Profit
ht	High Tier	21600.00	\$350,968.77	\$68,677.82
mt	Mid Tier	8116.00	\$122,587.96	\$23,226.92
Vodka	Vodka	6576.00	\$86,550.85	\$19,654.49
spec	Craft Beer	7524.00	\$82,843.07	\$19,826.80
whsky	Canadian Whiskey	3996.00	\$65,397.32	\$14,270.99
rum	Rum	3603.00	\$63,189.67	\$13,739.31
lt	Low Tier	4553.00	\$59,735.09	\$12,393.72
myo	Make Your Own	7146.00	\$53,689.12	\$7,345.30
malt	Malt Beverages	6651.00	\$50,008.92	\$12,744.26
brdy	Brandy	3301.00	\$40,441.36	\$9,742.06
Cigarettes	Cigarettes	3523.00	\$34,726.16	\$3,983.86
BW	Box Wine	2019.00	\$32,239.22	\$9,420.60
Aw	American Whiskey	2148.00	\$27,188.92	\$6,651.94
imports	Imports	2135.00	\$26,072.27	\$5,588.82
Ciders	Ciders	1886.00	\$22,060.89	\$4,831.15
schm	Schnapps	3299.00	\$17,162.11	\$4,079.85
Scratch Tickets	Scratch Tickets	3980.00	\$14,854.00	\$816.97
barefoot	Barefoot	1643.00	\$14,847.15	\$4,952.68
ic	Irish Cream	1249.00	\$14,619.64	\$3,864.63
brbn	Bourbon	629.00	\$13,424.28	\$2,930.97
RB	Red Blend	1331.00	\$12,726.98	\$3,795.60
mosc	Moscato	1104.00	\$11,443.83	\$3,622.36
icw	Ice	3558.00	\$11,036.82	\$5,238.99
liqueur	Liqueur	699.00	\$10,762.71	\$1,976.24
chard	Chardonnay	1093.00	\$10,680.81	\$2,519.82
cabs	Cabernet Sauvignon	852.00	\$9,592.99	\$2,951.47
bmX	Mixes	2371.00	\$9,053.77	\$2,782.88
teq	Tequila	551.00	\$8,896.45	\$1,882.40
iwh	Irish Whiskey	373.00	\$8,738.19	\$2,033.03
rtd	Ready to Drink	1775.00	\$8,615.48	\$1,995.43
gin	Gin	525.00	\$8,439.80	\$1,924.49
Online Lottery	Online Lottery	6642.00	\$7,722.00	\$425.66
scotch	Scotch Whiskey	206.00	\$7,436.84	\$1,399.05
MW	Minnesota Wines	564.00	\$7,153.86	\$1,822.95
n/a beer	N/A Beer	590.00	\$5,441.88	\$1,247.08
Yellow tail	Yellow Tail	554.00	\$5,083.71	\$1,650.17
Merlot	Merlot	539.00	\$4,951.09	\$1,436.21
other	Other	672.00	\$4,950.41	\$1,202.22
pn	Pinot Noir	391.00	\$4,402.44	\$1,251.22
reis	Reisling	490.00	\$4,376.60	\$1,302.38
pg	Pinot Grigio	510.00	\$4,366.17	\$1,261.15
champ	champagne	410.00	\$4,278.65	\$1,299.31
wood	Woodbridge	438.00	\$3,974.93	\$1,472.20
Chew	Chew	575.00	\$3,938.65	\$373.65
sing	Singles	1436.00	\$3,882.29	\$993.17
cord	Cordial	197.00	\$3,790.38	\$881.27
Club Events Fee	Club Events Fee	397.00	\$3,637.00	\$3,637.00
sauv	Sauvignon Blanc	297.00	\$3,162.92	\$727.27
SH	Sutter Home	369.00	\$3,113.69	\$974.86
12 Pack	12 Pack	475.00	\$2,827.85	\$654.27

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Paynesville Municipal Liquor

Top Categories Report

Generated On 1/19/2018

2016

Filter:(Date Sold Between 1/1/2016 AND 12/31/2016)

Category Code	Name	Qty Sold	Sales	Profit
4sing	4 Packs/Singles	438.00	\$2,819.54	\$1,005.79
SW	Sparkling Wine	281.00	\$2,791.99	\$687.04
Kegs	Kegs	29.00	\$2,758.74	\$264.24
Zinfandel	Zinfandel	225.00	\$2,699.15	\$641.27
Donation	Donation	126.00	\$2,587.00	\$2,587.00
2 ltr	2 ltr	1238.00	\$2,491.42	\$656.44
blend	White Blend	231.00	\$1,965.87	\$371.27
Beringer1	Beringer	215.00	\$1,942.12	\$469.67
Cigars	Cigars	413.00	\$1,914.17	\$448.67
AR MIST	Arbor Mist	261.00	\$1,860.84	\$517.89
burg	Burgundy	164.00	\$1,725.78	\$482.27
Gift Cards	Gift Cards	61.00	\$1,725.00	\$1,725.00
Malbec	Malbec	153.00	\$1,668.19	\$486.58
20 oz	20 oz	857.00	\$1,445.35	\$337.43
amrto	Amaretto	75.00	\$1,282.75	\$230.57
Energy Drinks	Energy Drinks	285.00	\$1,200.12	\$412.02
Gallo	Gallo	100.00	\$840.10	\$294.62
b sups	Wine Supplies	156.00	\$727.61	\$216.11
vermouth	Vermouth	109.00	\$638.96	\$168.23
Gew	Gewurztraminer	75.00	\$635.35	\$163.75
Glasses/Mugs	Glasses/Mugs	139.00	\$604.87	\$201.03
Port	Port Wine	61.00	\$557.13	\$172.07
WW	Wisconsin Wines	54.00	\$553.01	\$77.49
Rose	Rose	55.00	\$528.15	\$191.87
CW	Chocolate Wine	42.00	\$464.39	\$150.39
wht z	White Zin	69.00	\$445.02	\$122.58
Frontera	Frontera	61.00	\$376.29	\$125.61
NAWINE	N/A Wine	45.00	\$312.45	\$97.12
can clrs	Can Coolers	92.00	\$305.18	\$89.70
light	Lighters	188.00	\$289.76	\$92.50
wtr	Water	185.00	\$278.20	\$60.87
na	Non Alcoholic	31.00	\$275.09	\$91.42
shir	Shiraz	30.00	\$265.50	\$89.63
bordeau	Bordeaux	15.00	\$265.15	\$84.89
Rootbeer Keg	Rootbeer Keg	4.00	\$229.96	\$10.96
Flip	Flip Flop	26.00	\$219.19	\$96.99
n/a champ	N/A Champagne	30.00	\$164.15	\$73.54
Coolers	Coolers	14.00	\$83.26	\$30.71
whtmer	White Merlot	8.00	\$55.22	\$20.55
blush	Blush	2.00	\$24.98	\$6.42
		4.00	\$0.00	(\$77.09)
deposits	Deposits	-1.00	(\$15.00)	(\$6.67)
Lotto Payout	Lotto Payout	816.00	(\$816.00)	(\$40.80)
Scratch Payout	Scratch Payout	7107.01	(\$7,097.00)	(\$7,097.00)

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Paynesville Municipal Liquor

Inventory Total

Generated On 1/1/2018

active = No) AND (NOT Department = <Not Assigned>) AND (NOT Department = Club) AND (NOT Department = Deposits) AND (NOT Department = Gift Card Sales) AND (NOT Department = Lott Scr Payout) AND (NOT Department = Lottery Scratch Tickets) AND (NOT Department = Online Lotto) AND (NOT Department = Online Lotto Payout) AND (NOT Department = Store Consumable)

Department	Description	Item	Qty	Cost	Price	Extended Cost	Extended Price
<input type="checkbox"/> Overall			20604.00			\$173,976.55	\$250,001.77
<input checked="" type="checkbox"/> Beer			3183.00			\$29,381.07	\$39,160.68
<input checked="" type="checkbox"/> Energy Drinks			40.00			\$119.38	\$186.20
<input checked="" type="checkbox"/> Ice and Water			262.00			\$211.33	\$450.88
<input checked="" type="checkbox"/> Liquor			6094.00			\$68,173.21	\$92,303.66
<input checked="" type="checkbox"/> Misc			1525.00			\$4,610.00	\$6,958.85
<input checked="" type="checkbox"/> Pop			97.00			\$203.78	\$265.83
<input checked="" type="checkbox"/> Tobacco			686.00			\$4,972.73	\$5,996.64
<input checked="" type="checkbox"/> Wine			8717.00			\$66,305.04	\$104,679.03

2017 END

2016 END 166,988 Increased 6988 or 4%

Audit Shortage was \$577 or

(11)

P

CITY OF PAYNESVILLE
 SUNDAY LIQUOR STORE REPORT

<u>SUNDAY</u>	<u># OF CUSTOMERS</u>	<u>SALES</u>	<u>PROFIT</u>	<u>NOTES</u>
7/2/17	370	\$ 8,984	\$ 2,196	Holiday Weekend
7/9/17	87	\$ 1,875	\$ 457	Cloudy/Rain
7/16/17	123	\$ 2,641	\$ 700	Hot
7/23/17	95	\$ 1,813	\$ 451	Upper 70's
7/30/17	111	\$ 2,464	\$ 602	Hot/Sunny
8/6/17	134	\$ 2,800	\$ 711	Warm/Rain Late
8/13/17	95	\$ 1,716	\$ 498	Rain
8/20/17	91	\$ 1,709	\$ 435	Sprinkles/Sun Later
8/27/17	98	\$ 1,678	\$ 396	Brinkey's Open House in Richmond
9/3/17	262	\$ 6,128	\$ 1,469	80's
9/10/17	92	\$ 1,933	\$ 434	80's Rain/Sun Nfl. Started
9/17/17	92	\$ 1,935	\$ 487	65 and Sunny Vikes lost
9/24/17	115	\$ 2,413	\$ 547	hot humid 80's
10/1/17	80	\$ 1,590	\$ 369	nice 60's Vikes noon game
10/8/17	125	\$ 1,909	\$ 600	sunny 70 vike Monday game
10/15/17	95	\$ 1,811	\$ 504	50's cool Vikes noon game
10/22/17	105	\$ 1,692	\$ 425	
10/29/17	75	\$ 1,522	\$ 370	
11/5/17	101	\$ 1,795	\$ 438	Deer Opener
11/12/17	100	\$ 1,923	\$ 431	Deer Ending
11/19/17	92	\$ 1,594	\$ 391	50's
11/26/17	87	\$ 1,473	\$ 382	Thanksgiving weekend
12/3/17	98	\$ 1,828	\$ 410	
12/10/17	87	\$ 1,520	\$ 340	
12/17/17	94	\$ 1,964	\$ 484	
12/24/17	197	\$ 4,847	\$ 1,231	
12/31/17	233	\$ 5,841	\$ 1,392	
Totals	3,334	\$ 69,398	\$ 17,150	
Average	123	\$ 2,570	\$ 635	

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CITY OF PAYNESVILLE
 SUNDAY LIQUOR STORE REPORT

<u>SUNDAY</u>	<u># OF CUSTOMERS</u>	<u>\$ SALES</u>	<u>\$ PROFIT</u>	<u>NOTES</u>
1/7/18	84	\$ 1,548	\$ 354	
1/14/18	117	\$ 2,019	\$ 472	Vikes Playoffs
1/21/18	151	\$ 3,354	\$ 773	Vikes Playoffs
1/28/18			\$ -	
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Totals	<u>352</u>	<u>\$ 6,921</u>	<u>\$ 1,599</u>	
Average	<u>117</u>	<u>\$ 2,307</u>	<u>\$ 59</u>	

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